



**London TDM** 

### Procurement and Supply Chain Management Training Courses

Course Venue: United Kingdom - London

Course Date: From 26 October 2025 To 30 October 2025

Course Place: London Paddington

Course Fees: 6,000 USD

# Course Brochure - PSC110/London/26 October 2025 By London TDM www.londontdm.com - info@londontdm.com

#### Introduction

This 5-day professional course on "Contract Management and Administration" is designed to equip participants with the essential knowledge and skills needed to effectively manage and administer contracts. The course offers a comprehensive understanding of the contract lifecycle, focusing on key areas such as negotiation, execution, performance monitoring, and compliance.

#### **Objectives**

- Understand the fundamental principles of contract management and administration.
- · Develop skills to effectively negotiate and draft contracts.
- Learn techniques for monitoring contract performance and ensuring compliance.
- · Explore strategies for managing contract risks and resolving disputes.
- Gain insights into the legal and ethical considerations in contract management.

#### **Course Outlines**

#### Day 1: Introduction to Contract Management

- Overview of Contract Management and its Importance
- Key Terminologies and Concepts
- The Contract Lifecycle: Stages and Processes
- Types of Contracts: Differences and Applications
- Legal Framework Governing Contracts

#### **Day 2: Contract Planning and Formation**

- Understanding Contract Requirements and Objectives
- Developing Contract Strategies and Plans
- Drafting Effective Contract Documents
- · Key Clauses and Provisions in Contracts
- Negotiation Techniques and Best Practices

#### **Day 3: Contract Execution and Performance Management**

- Contract Execution: Key Steps and Procedures
- Monitoring and Evaluating Contract Performance
- Performance Metrics and Key Performance Indicators (KPIs)
- Managing Changes and Modifications in Contracts
- Building Effective Relationships with Contract Partners

#### **Day 4: Risk Management and Compliance**

- Identifying and Assessing Contract Risks
- · Strategies for Risk Mitigation and Management
- · Ensuring Compliance with Contractual Obligations
- Handling Breaches and Non-Compliance
- Ethical Considerations in Contract Management

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### **Day 5: Dispute Resolution and Contract Closure**

- Understanding Causes of Contract Disputes
- Methods for Dispute Resolution: Negotiation, Mediation, and Arbitration
- Role of Litigation in Contract Management
- Steps for Proper Contract Closure
- Review and Continuous Improvement in Contract Management