London TDM

Procurement and Supply Chain Management Training Courses

Course Venue: Malaysia - Kuala Lumpur

Course Date: From 02 November 2025 To 06 November 2025

Course Place: Royale Chullan Hotel

Course Fees: 6,000 USD

Introduction

In today's dynamic business environment, effective outsourcing and third-party management are crucial for organizational success. This professional course provides comprehensive insights and strategies for managing outsourcing relationships and harnessing the power of third-party resources to achieve business goals. Over five days, participants will explore key concepts, frameworks, and best practices to optimize their outsourcing strategies and enhance third-party collaborations.

Objectives

- Understand the fundamentals of outsourcing and its strategic importance.
- Learn effective third-party management techniques and relationship-building strategies.
- Explore risk management and governance in outsourcing engagements.
- Gain insights into performance measurement and optimization in outsourcing.
- Develop a comprehensive framework for successful third-party management.

Course Outlines

Day 1: Introduction to Outsourcing

- Overview of outsourcing and its strategic significance.
- Types of outsourcing: onshore, offshore, nearshore, and managed services.
- Benefits and challenges of outsourcing.
- Key considerations in selecting outsourcing partners.
- Case studies on successful outsourcing strategies.

Day 2: Strategic Planning and Partner Selection

- Developing an outsourcing strategy aligned with business goals.
- Criteria and process for selecting outsourcing partners.
- Due diligence and risk assessment in partner selection.
- Negotiation and contract management essentials.
- Building long-term partnerships for success.

Day 3: Risk Management and Governance

- Identifying and mitigating risks in outsourcing relationships.
- Establishing effective governance frameworks.
- Monitoring compliance and regulatory requirements.
- Creating escalation and issue-resolution processes.
- Managing changes and transitions in outsourcing arrangements.

Day 4: Performance Management and Optimization

- Key performance indicators (KPIs) for outsourcing success.
- Tools and techniques for performance monitoring.
- Continuous improvement and innovation in outsourcing.
- Cost control and financial management strategies.
- Case studies on performance optimization in outsourcing.

Day 5: Future Trends and Best Practices

- Emerging trends in outsourcing and third-party management.
- Technology and digital transformation in outsourcing.
- Best practices for sustainable outsourcing relationships.
- Insights from industry leaders and practitioners.
- Course wrap-up and participant action planning.