



London TDM

# Oil and Gas Industry Training Courses

**Course Venue:** Malaysia - Kuala Lumpur

**Course Date:** From 15 March 2026 To 19 March 2026

**Course Place:** Royale Chulan Hotel

**Course Fees:** 6,000 USD

## Introduction

The "Gas Market Pricing and Transportation Tariffs" course is an intensive five-day program designed for energy professionals seeking to enhance their understanding of the complex mechanisms governing gas pricing and the structuring of transportation tariffs. Participants will gain insights into market dynamics, regulatory influences, and pricing strategies, equipping them with the knowledge required to make informed decisions in the natural gas industry. Through a combination of lectures, case studies, and interactive sessions, attendees will develop critical competencies necessary for effective market analysis and strategic planning.

## Objectives

- Understand the fundamentals of gas market pricing mechanisms.
- Analyze the impact of supply and demand dynamics on price formation.
- Examine various transportation tariff structures and their applications.
- Evaluate regulatory influences on pricing and transportation costs.
- Develop strategies for effective market positioning and optimization.

## Course Outlines

### Day 1: Fundamentals of Gas Market Pricing

- Overview of natural gas market structure
- Key factors influencing gas prices
- Role of contracts and agreements
- Differentiating between spot and forward markets
- Understanding price indices and benchmarks

### Day 2: Advanced Market Dynamics

- Analysis of supply and demand drivers
- Impact of geopolitical factors on pricing
- Role of renewable energy and technology advancements
- Market participant behavior and market power
- Case studies on market disruptions

### Day 3: Transportation Tariff Structures

- Introduction to pipeline and LNG shipping tariffs
- Methodologies for tariff calculation
- Cost-reflective vs. value-based tariff approaches
- Comparative analysis of international tariff models
- Regulatory considerations and compliance

### Day 4: Regulatory and Policy Influences

- Overview of international and regional regulations
- Impact of policy changes on market pricing
- Role of government and regulatory bodies

- Strategies for regulatory risk management
- Discussion on future regulatory trends

### **Day 5: Strategic Market Positioning**

- Developing pricing strategies for competitive advantage
- Optimizing transportation and logistics costs
- Risk management and price hedging techniques
- Leveraging data analytics for market insights
- Interactive workshop: crafting a market strategy