



London TDM

Administration and Office Management Training Courses

Course Venue: Malaysia - Kuala Lumpur

Course Date: From 01 March 2026 To 05 March 2026

Course Place: Royale Chulan Hotel

Course Fees: 6,000 USD

Introduction

In today's fast-paced professional environment, effective telephone communication is essential for building strong business relationships and ensuring information is conveyed accurately. This 5-day course on Professional Telephone Etiquette aims to equip participants with the skills and techniques required to manage telephone interactions professionally and effectively.

Objectives

- Understand the importance of professional telephone etiquette.
- Develop effective listening and speaking skills for telephone communication.
- Learn how to handle difficult conversations and manage conflicts over the phone.
- Master the nuances of non-verbal communication on calls.
- Improve overall customer satisfaction through enhanced telephone interactions.

Course Outlines

Day 1: Fundamentals of Telephone Etiquette

- Understanding the role of telephone communication in business.
- The do's and don'ts of telephone etiquette.
- Creating a positive first impression.
- Understanding and controlling tone of voice.
- Practicing common courtesy and politeness on calls.

Day 2: Effective Listening and Communication Skills

- The importance of active listening.
- Identifying and overcoming language barriers.
- Building rapport over the phone.
- Avoiding misunderstandings and clarifying information.
- Enhancing verbal communication skills.

Day 3: Handling Challenging Calls

- Strategies for managing difficult conversations.
- Maintaining professionalism under stress.
- Conflict resolution techniques over the phone.
- Dealing with irate or upset callers.
- Turning negative interactions into positive outcomes.

Day 4: Non-Verbal Communication and its Impact

- Understanding non-verbal cues in telephone communication.
- Using verbal skills to convey enthusiasm and empathy.
- The impact of silence and pauses.
- Balancing volume and speed for clarity.
- Utilizing feedback and confirmation techniques.

Day 5: Enhancing Customer Satisfaction

- Tailoring the telephone experience to customer needs.
- Using technology to improve call efficiency.
- Measuring and analyzing call quality.
- Continual improvement of telephone skills.
- Implementing a phone etiquette policy in the workplace.