London TDM

Legal and Contracts Management Training Courses

Course Venue: United Kingdom - London

Course Date: From 18 January 2026 To 22 January 2026

Course Place: London Paddington

Course Fees: 6,000 USD

Introduction

In the increasingly globalized marketplace, professionals involved in international trade and business dealings must possess a robust understanding of international contracts and cross-border law. This five-day professional course is designed to provide participants with in-depth knowledge, practical skills, and the legal frameworks necessary to navigate complex transnational agreements effectively. Through interactive sessions, case studies, and expert-led discussions, participants will gain insights into international contract law, dispute resolution, and the implications of legal variances across jurisdictions.

Objectives

- Understand the fundamental principles of international contract law.
- Develop skills to draft and negotiate international contracts effectively.
- Identify and manage risks associated with cross-border transactions.
- Gain insights into the legal and regulatory challenges in international trade.
- Explore dispute resolution mechanisms for international contract disputes.

Course Outlines

Day 1: Introduction to International Contract Law

- Overview of international contract law and its importance.
- Key terminologies and concepts in international contracts.
- Sources of law governing international contracts.
- Comparison between common law and civil law systems.
- Case studies on international contract formation.

Day 2: Drafting and Negotiating International Contracts

- Essential clauses in international contracts.
- Negotiation strategies for cross-border agreements.
- Understanding choice of law and forum selection clauses.
- Techniques for managing language and cultural differences.
- Interactive workshop on contract negotiation.

Day 3: Managing Risks and Liabilities in Cross-Border Transactions

- Identifying potential risks in international contracts.
- Risk management strategies and contractual safeguards.
- Liability implications across different jurisdictions.
- Insurance and indemnity provisions in international agreements.
- Practical exercises on risk assessment and management.

Day 4: International Trade Law and Regulatory Challenges

- Overview of international trade law frameworks.
- Import-export regulations and compliance requirements.
- The role of international organizations in trade regulation.

- Impact of tariffs, trade barriers, and sanctions.
- Case studies on international trade disputes.

Day 5: Dispute Resolution in International Contracts

- Alternative dispute resolution (ADR) methods.
- International arbitration procedures and practices.
- Enforcement of foreign judgments and arbitral awards.
- Role of mediation in resolving cross-border disputes.
- Wrap-up session and certificate distribution.