



London TDM

Legal and Contracts Management Training Courses

Course Venue: United Arab Emirates - Dubai

Course Date: From 08 March 2026 To 12 March 2026

Course Place: Downtown Dubai

Course Fees: 5,000 USD

Introduction

This 5-day professional course is designed to provide an in-depth understanding of public sector contracts and regulations. It is tailored for professionals involved in procurement, contract management, and legal aspects of public sector operations. The course aims to equip participants with essential skills and knowledge to effectively manage and engage with public sector contracts, ensuring compliance with statutory regulations and enhancing organizational efficiency.

- Understand the foundational principles of public sector contracts and regulations.
- Learn the legal frameworks governing public procurement processes.
- Identify best practices in drafting, negotiating, and managing public contracts.
- Recognize the challenges and solutions in compliance and risk management.
- Gain insights into future trends and innovations in public sector contracting.

Course Outlines

Day 1: Introduction to Public Sector Contracts

- Overview of public sector contracting principles and purposes.
- Key differences between public and private sector contracts.
- Introduction to the legal framework governing public contracts.
- Roles and responsibilities in procurement and contract management.
- Case studies: Successful public sector contracts.

Day 2: Regulatory Framework and Compliance

- Understanding national and international procurement laws.
- Compliance requirements and their importance in public procurement.
- Analyzing the impact of administrative law on public contracts.
- Tools and techniques for ensuring compliance.
- Interactive session: Identifying compliance issues in real-world scenarios.

Day 3: Drafting and Negotiating Public Contracts

- Essential elements of public procurement contracts.
- Best practices for drafting clear and enforceable contracts.
- Negotiation strategies in the public sector context.
- Managing stakeholder expectations and communication.
- Workshop: Drafting and negotiating a sample contract.

Day 4: Risk Management and Dispute Resolution

- Identifying and assessing risks in public sector contracts.
- Developing risk mitigation strategies.
- Understanding dispute resolution mechanisms.
- Role of arbitration and mediation in conflict resolution.
- Case studies: Effective risk management and dispute resolution.

Day 5: Future Trends and Innovations in Public Contracting

- Emerging trends and challenges in public procurement.
- Impact of technology and digital transformation on public contracts.
- Exploring sustainable and ethical procurement practices.
- Innovation in public sector contracting processes.
- Open discussion: Preparing for the future of public sector contracts.