



**London TDM** 

# Soft Skills and Personal Development Training Courses

Course Venue: United Kingdom - London

Course Date: From 16 November 2025 To 20 November 2025

Course Place: London Paddington

Course Fees: 6,000 USD

## **Course Brochure - SSP103/London/16 November 2025**By London TDM www.londontdm.com - info@londontdm.com

#### Introduction

Building confidence and assertiveness is fundamental to personal and professional growth. This course is designed to equip participants with the skills and knowledge necessary to enhance their self-esteem and communicate assertively in various situations. By the end of this five-day course, participants will have a comprehensive understanding of techniques to build confidence and assert their needs and opinions effectively.

#### **Objectives**

- Understand the psychological aspects of confidence and assertiveness.
- Identify personal barriers to confidence and develop strategies to overcome them.
- Learn techniques for effective verbal and non-verbal communication.
- Develop skills to handle difficult conversations and conflicts assertively.
- Build a personalized action plan for continuous improvement in confidence and assertiveness.

#### **Course Outlines**

#### **Day 1: Understanding Confidence and Assertiveness**

- Definition and importance of confidence and assertiveness
- Introduction to the psychology behind confidence
- Identifying personal barriers to confidence
- · Self-assessment exercises
- · Setting personal goals for the course

#### **Day 2: Overcoming Personal Barriers**

- Understanding self-esteem and self-worth
- · Techniques to combat negative self-talk
- Building resilience and emotional intelligence
- Developing a positive mindset
- · Interactive activities for self-empowerment

#### **Day 3: Mastering Communication Skills**

- · Elements of assertive communication
- Verbal and non-verbal communication techniques
- · Practice active listening and empathy
- Dealing with criticism and feedback
- Role-playing exercises to build assertiveness

#### Day 4: Handling Difficult Conversations and Conflict

- · Understanding the nature of conflict
- · Strategies for addressing and resolving conflict
- Negotiation techniques for assertive outcomes
- · Dealing with aggressive or passive behavior
- · Case studies and group discussions

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### **Day 5: Developing a Personal Action Plan**

- Review and reflection on course learnings
- Identifying areas for ongoing development
- Creating a personalized confidence-building plan
- Setting short-term and long-term objectives
- Commitment to continuous improvement and growth